



Fisher Science Education

WASHOE COUNTY SCHOOL DISTRICT Science/Labware Supplies and Equipment Pricing Agreement US Communities Contract # C15JL12

Fisher Science Education is pleased to offer the following discount program per the U.S. Communities Contract:

Discount: **33-35% List price discount from current Fisher Science Education Catalog** and full Fisher Science Education online portfolio (items typically starting with and color coded orange online)

General Supplies - 33% off
FSE Chemicals - 35% off
Specimens - 33% off
Equipment/Lab Furniture – 33% off
Product Hotlist – 35% off
Research and safety online catalog-19% off

Discounts exclude products ending in ND, non-catalog items, denoted with an NC prefix, and customized items.

Shipping: **Free Shipping with no minimum purchase and discounted hazardous fees!**
Excludes shipping to Alaska, Hawaii, and Puerto Rico. Also excluded are live materials, motor freight and expedited shipping

Incentives: **Large order discounts and e-commerce incentive.**
Please see the following page for details.

Valid dates: **through June 30, 2020**

Terms: Please see the following page for terms and conditions.

Reference: Contract # C15-JL-12

**Fisher Science Education
4500 Turnberry Drive
Hanover Park, IL 60133**

Phone: 800-955-1177

rose.meli@thermofisher.com

Explanation of Incentives:

1. **Large order discount** – Fisher Science Education will provide a 0.5% extra discount incentive for single orders with a net order value exceeding \$5,000 before tax. The incentive will grow to 2% for single orders with a net order value exceeding \$50,000 before tax. Incentives will be calculated on orders shipping to one location and purchased through this agreement.
2. **E-commerce incentive** – Fisher Science Education will provide a 1% rebate incentive if district purchases at least 50% of their orders through e-commerce in a defined 12-month contract period. This incentive will be calculated on orders purchased through this agreement.

Discount, freight terms and incentives are subject to following terms:

1. All discounts, rebates and incentives are valid to K-12 public, private, or charter institutions only
2. Incentives are calculated on invoiced, paid sales off this contract, net of credits and returns.
3. 12-month period for incentive rebates will start on the date district agrees to start using the U.S. Communities agreement for its science products purchases. If the district wishes to set the 12-month term to follow their annual school or budget year, we will accommodate that.
4. The catalog discounts are subject to a GP floor of 15.0%.
5. Catalog discounts apply to current catalog prices only and are not applicable to sale items or special quotations. Discounts do not apply to products ending in ND, non-catalog items, denoted with an NC prefix, and customized items.
6. A discounted hazardous materials surcharge of \$10.00 will be charged where applicable. Freight charges for live and motor freight items are provided on request.
7. Free shipping does not require a minimum order value and fuel surcharges will be waived for U.S. Communities participants

Visit our website at: www.fisheredu.com

Website helpdesk phone number: 877-885-2081

Your dedicated sales representative is:

Rose Meli
Direct: 630-259-4759
Email: rose.meli@thermofisher.com

To place an order or follow-up on the status of an order,
please contact Customer Service:
Toll Free: 1-800-955-1177, Email Purchase Order: fse.custserv@thermofisher.com,
Fax: 1-800-955-0740