



ADDENDUM #2
QUESTIONS & ANSWERS

RFP #19-001

Credit Recovery/Acceleration Online Courseware for Middle & High School Students
November 8, 2018

It is the prospective Proposer’s responsibility to read the entire proposal and all appendices and to respond to all requirements completely. All other terms and conditions shall remain the same.

All prospective Proposers should acknowledge receipt of this Addendum by signing this document where noted and return it with the proposal submission.

The opening date for the Credit Recovery/Acceleration Online Courseware for Middle & High School Students RFP 19-001 is scheduled for **Tuesday, November 15, 2018 at 2:00 p.m. (local time)**.

QUESTIONS & ANSWERS

Question 1: Apex Learning is accredited by AdvancEd. Is this the type of accreditation the district is looking for or is there another preferred accreditation type/organization?

Answer 1: This type accreditation is acceptable as long as the program has been approved by the Nevada Department of Education.

Question 2: Is the 2017-18 district-wide usage for high school and for middle school mentioned in 47.0 Scope of Work/Services (page 16) what we should use when proposing pricing for this project. If not, what do you expect the number of students/courses to be for high school and middle school?

Answer 2: The usage should be similar to the numbers that have been provided but, WCSD would like to know how the pricing is structured in order to plan for increases in usage. WCSD makes no guarantee of the number of students that will enroll when the new program is implemented.

Question 3: What, if any, credit recovery/acceleration online courseware for middle and high school programs is the district currently piloting?

Answer 3: The District is currently not piloting any programs however, the District is currently using GradPoint for middle school students and A+ for high school students.

Question 4: Can you clarify what you are looking for with courses that provide “credit by exam (CBE)” (page 18)?

Answer 4: The District is looking for credit by exams that provide students with the opportunity to take a single exam and earn credit in the subject. We are looking for the following CBEs:

<u>MATH</u>	<u>SOCIAL STUDIES</u>	<u>SCIENCE</u>
Algebra 1 S1	World History 1	Biology 1
Algebra 1 S2	World History 2	Biology 2
Algebra 2 S1	US History 1	Chemistry 1
Algebra 2 S2	US History 2	Chemistry 2
Geometry 1	American Gov’t 1	Physical Science1
Geometry 2	American Gov’t 2	



Question 5: How many courses will each student need to take simultaneously?

Answer 5: The number of courses taken simultaneously varies by student. In most cases it's between 1 and 3 but could be up to 6 or 7.

Question 6: Is the district interested in World Languages?

Answer 6: There is not a need for World Languages for credit recovery.

Question 7: Can you clarify what is meant by "supplemental credit" as used in this prompt on page 18 of the RFP? T. Courseware program should provide Credit by Exam (CBE). In addition, provide options for advanced placement (AP), credit recovery, and supplemental credit.

Answer 7: Supplemental credit is used to reference additional courses taken outside the student's normal school day for credit accrual.

Question 8: Does the District have specific tabs or section format they would like vendors to follow for consistency?

Answer 8: Please refer to Section 48.0 Submittal Requirements & Format Checklist in the RFP to better assist in formatting your response.

Question 9: Should the document be formatted following the structure laid out in section 50.0: Evaluation Criteria or Section 48.0: Technical Requirements or Section 48.0: Submittal Requirements & Format Checklist or should vendors respond to all three sections?

Answer 9: It is important that vendors respond to all requirements of the RFP no matter section they are in. Please refer to Section 1.0, Section 47.0, Section 48.0 and Section 50 and ensure proposal is complete and contains all requirements.

Question 10: Several additional requirements not written in Section 48.0: Technical Requirements are included in Section 50.0: Evaluation Criteria. Should these items be specifically addressed and, if so, where should we respond to these items?

Answer 10: Please see answer to question #9 above.

Question 11: Section 1.0: Submission of RFP requests "One (1) original proposal marked "MASTER" and Eleven (11) identical bound copies." It also requests "Eleven (11) copies of cost/pricing/fee information." Should the master proposal and its copies include cost/pricing/fee information, with 11 copies of just the cost/pricing/fee information also broken out, or should there also be a separate master cost/fee proposal?

Answer 11: The eleven (11) copies of the cost/pricing/fee information must be submitted in one (1) separate, sealed envelope and marked as "Cost/Fee Proposal" as outlined in Section 1.1.4 and Section 48.0 of the RFP document. The cost proposals should not be included in any version of the proposal (master or copy).

Question 12: Does a vendor's audited financial statements suffice for financial stability submission (Section 1.1.5 A, B, and C)?



Answer 12: In most cases, an organization's audited financial statements will consist of at a minimum a Balance Sheet and Income Statement. Each firm will need to review your organization's audited financial statements to verify that these two components are present.

Question 13: How do your current licenses work with A+ and GradPoint? Is it by site, student, or course enrollment? Are they transferable?

Answer 13: With A+ we have unlimited site license authorization for all WCSD high schools. With GradPoint we purchase 100 concurrent user licenses at a time.

Question 14: Do you have a preference of the type of license you want?

Answer 14: WCSD currently has an unlimited district-wide license and this has worked well for the district. However, we are open to other types of licensing or other creative ways to propose for our new program.

Question 15: On average, how many students are actively logged into A+ and GradPoint at the same time? On average, how many are enrolled at the same time?

Answer 15: It is unknown how many students are actively "logged" into A+ and GradPoint at the same. Please see the attached for usage by school and semester.

Question 16: Do your licenses have all available curriculum from that vendor or just a portion of their curriculum?

Answer 16: Our current licenses include all available curriculum for those grade levels.

Question 17: Can you please specify your training needs? Whom will be trained, number of participants, and how many schools?

Answer 17: We have approximately 40 schools who will use the program. We would like to train 1-2 teachers and administrators from each site initially.

Question 18: Page 21 Item B. Cost/Pricing/Fee, requests costs for ongoing software license fee. Would you please clarify the type of license fee? Is the District seeking multiple pricing options such as individual site license, district-wide, or concurrent license?

Answer 18: This section is requesting that the vendor let us know if there are any ongoing licensing fees that the vendor will be charging us.

Question 19: Page 16 Scope of Work/Service, outlines the current 2017-2018 programs and utilization for middle and high school. Would you please provide the number of schools and number students per grade band for 6-8 and 9-12 that Washoe anticipates serving through this RFP?

Answer 19: Please find this information in the attachment.

Question 20: Please provide the number of educators/staff that will require training.

Answer 20: There are approximately 40 schools that will be using the program. We would like to have 1-2 people from each school trained initially.



Washoe County School District

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Question 21: Under Technical Requirements (DD.) on page 19, the RFP states that the District may utilize vendor-provided teachers. If WCSD were to use vendor teachers, is there an estimated number of students who would take courses under this model? Are there specific courses where the District might utilize vendor teachers? If so, could you please provide the courses?

Answer 21: No specific courses at this time. WCSD intends to use its own teachers for most courses. However, WCSD wants the option to use vendor-provided teachers if the need arises.

Question 22: Can WCSD clarify the ownership of the A+ online curriculum?

Answer 22: A+ @ is owned by Fuel Education LLC and offered through Backbone Communications

ACKNOWLEDGEMENT OF RECEIPT

PRINT NAME: (Authorized Proposer)

SIGNATURE: (Authorized Proposer)

AGENCY NAME:

DATE:

ADDENDUM A

2017-2018 A+ Usage

Summer 2017

School	Number of Students	Number of Courses Taken
Damonte	108	150
Galena	60	74
Hug	24	48
Incline	35	46
McQueen	163	301
North Star	10	13
North Valleys	112	145
Reed	206	262
Reno	80	116
RiSE Academy	74	85
Spanish Springs	123	158
Sparks	87	128
Turning Point	4	2
Washoe Innovations	20	24
Washoe Inspire	60	193
Wooster	88	121
Total Summer 2017	1254	1866

Fall 2017

School	Number of Students	Number of Courses Taken
Academy of Art and Sciences	4	8
Damonte	299	496
Extended Studies	1	8
Galena	177	247
Hug	329	619
Incline	44	75
McQueen	223	347
North Star	5	12
North Valleys	388	597
REC Boys and Girls	3	2
REC Children's Cabinet	2	3
REC O'Brien	1	2
Reed	281	475
Reno	279	374
RiSE Academy	190	264
Spanish Springs	435	628
Sparks	164	469
TMCC HS	3	3
Turning Point	28	51
Washoe Innovations	64	89
Washoe Inspire	152	1167
Wooster	263	369
Total Fall 2017	3335	6305

Spring 2018

School	Number of Students	Number of Courses Taken
Academy of Art and Sciences	14	26
Damonte	382	646
Extended Studies	2	6
Galena	210	367
Hug	409	917
Incline	47	137
McQueen	424	730
North Star	5	11
North Valleys	544	1001
REC Boys and Girls	3	3
REC Children's Cabinet	1	1
REC O'Brien	1	1
Reed	313	581
Reno	443	733
RiSE Academy	192	280
Spanish Springs	476	856
Sparks	206	493
TMCC HS	4	5
Turning Point	25	42
Washoe Innovations	67	143
Washoe Inspire	194	1479
Wooster	299	533
Total Spring 2018	4261	8993

2017-2018 GradPoint Usage

Fall 2017

School	Number of Students	Number of Courses Taken
Billinghurst MS	15	15
Clayton MS	9	9
Cold Springs MS	0	0
Depoali MS	17	17
Dilworth	0	0
Incline MS	0	0
Innovations MS	0	0
Mendive MS	0	0
North Star Online School	0	0
O'Brien MS	79	80
Pine MS	0	0
Shaw MS	0	0
Sparks MS	143	143
Swope MS	0	0
Traner MS	0	0
Vaughn MS	0	0
Washoe Inspire Academy	75	75
Total Fall 2017	338	339

Spring 2018

School	Number of Students	Number of Courses Taken
Billinghurst MS	16	20
Clayton MS	1	1
Cold Springs MS	0	0
Depoali MS	32	37
Dilworth	0	0
Incline MS	0	0
Innovations MS	0	0
Mendive MS	3	4
North Star Online School	0	0
O'Brien MS	73	135
Pine MS	0	0
Shaw MS	1	1
Sparks MS	135	136
Swope MS	1	2
Traner MS	7	8
Vaughn MS	0	0
Washoe Inspire Academy	62	126
Total Spring 2018	331	470

NOTE: GradPoint was not used during Summer 2017.