

WASHOE COUNTY SCHOOL DISTRICT
Reno, Nevada

REGULAR MEETING OF THE BOARD OF TRUSTEES

January 15, 2019

TITLE: APPROVAL OF AWARD OF HAND SOAP DISPENSERS AND HAND SOAP, BID 054-05-11-19, TO TAHOE SUPPLY CO IN THE ESTIMATED AMOUNT OF \$61,161.00 FOR AN INITIAL TERM OF ONE (1) YEAR BEGINNING JANUARY 16, 2019 AND ENDING JANUARY 15, 2020 WITH THREE (3) OPTIONAL ONE (1) YEAR RENEWALS

FROM: Andrea J. Sullivan, Director of Procurement and Contracts

PRESENTER(S) & PRESENTATION TIME/CONSENT: CONSENT

DATE REPORT WRITTEN: December 28, 2018

PURPOSE/SUMMARY: The bid for Hand Soap Dispensers and Hand Soap was opened on December 18, 2018 and nine (9) bids were received. The recommendation is to award the initial purchase of Hand Soap Dispensers and Hand Soap proposed in Item #3 by Tahoe Supply Co as outlined in the bid tabulation (refer to Attachment A of the Staff Report to the Board). Any additional purchases of Hand Soap Dispensers or Hand Soap that need to be acquired shall be purchased using Item #3A and Item #3B by Tahoe Supply Co as outlined in the Bid Tabulation (refer to Attachment A of the Staff Report to the Board).

BACKGROUND INFORMATION: The bid for Hand Soap Dispensers and Hand Soap was issued to provide new dispensers and hand soap to the new middle schools and the new elementary school. In addition, to maintain equity between the new schools and the existing schools, the dispensers and hand soap will be rolled out to all of the existing schools over the next several years. The new hand soap dispensers and hand soap will be in a closed system, which allows for the Housekeeping staff to replace hand soap in a more efficient and time saving method and it preserves the sterility of the soap, as opposed to the open system we use today, which is subject to open air and tampering. In addition, the closed system prevents the hand soap from leaking and having to be repetitively cleaned from the wall and floor of the bathrooms. Samples of dispensers and soap were solicited by Purchasing and were reviewed by the Housekeeping staff in order to determine the products that would be approved and specified on the bid.

As required by law, the bid was advertised in the Reno Gazette Journal on November 7, 2018. It was also posted nationally on Onvia/Demandstar and on the Washoe County School District's Purchasing web-site. WCSD has had Tahoe Supply Co as a registered Vendor and has issued multiple P.O.s to them since 2010.

PREVIOUS BOARD ACTION: N/A

ATTACHMENTS:

Attachment A – Bid Tabulation for Hand Soap Dispensers and Hand Soap

STRATEGIC PLAN: This agenda item supports Goal 5, "To ensure our schools are safe, secure, supportive, and welcoming environments where students and staff are able to succeed academically and professionally at the highest possible levels" of *Envision WCSD 2020*.

BOARD POLICY:

[Board Policy 3321 – Bids/Quotations and Contracts](#)

LEGAL: This bid was conducted within the requirements of Nevada Revised Statutes (NRS) 332 and within federal guidelines.

FINANCIAL: Total annual dollars recommended for award is estimated at \$61,161.00 for an initial term of one (1) year beginning January 16, 2019 and ending January 15, 2020 with three (3) optional one year renewals. Funding is coming from the Bond Rollover Program.

COMMUNITY INVOLVEMENT: N/A

ALTERNATIVES: N/A

SUPERINTENDENT'S RECOMMENDATION: That the Board of Trustees approves the award of bid for Hand Soap Dispensers and Hand Soap, Bid #054-05-11-19, to Tahoe Supply Co in the estimated annual amount of \$61,161.00 for an initial term of one (1) year beginning January 16, 2019 and ending January 15, 2020 with three (3) optional one (1) year renewals.

BID #054-05-11-19

TABULATION

KEY:

I.S. INSUFFICIENT SPECS	NO SPEC. NO SPECIFICATIONS
L.P. LOCAL PREFERENCE	NO SUB. NO SUBSTITUTIONS ALLOWED
N.A. NOT AVAILABLE	N.S. NO SAMPLE
N.A.S. NOT AS SPECIFIED	R.A.B. REJECT ALL BIDS
N.B. NO BID	* RECOMMENDED
N.C. NO CHARGE	** CHOSEN BY LOTTERY

BUYER HAS REVIEWED AND APPROVED **Dawn Allhouse** DATE **January 3, 2019**

APPEAL WINDOW CLOSING ON: **Thursday, January 10, 2019**

NOTE: Item 3 is being recommended for award. Therefore, Items 1 and 2 are not being awarded. Per section 30.4 of the bid document - BASIS OF AWARD: "WCSD will award this bid for Item #1 and Item #2 OR Item #3, whichever is deemed in the best interest of WCSD."

ITEM #1 Dispenser, foaming hand soap (sealed systems): wall mounted, refill-viewing window preferred, must have ADA compliant option, battery operated not accepted. NO SUBSTITUTIONS. The dispenser chosen will be the District Standard for dispensers. Please ensure the sealed system soap that is proposed is compliant with the dispenser. Purell/5114-01, GoJo/8880-06, Reliable Brand/461308, GP Pro Pacific Blue Ultra/53057

SUPPLIER	MFG./MODEL		FY 19 Estimated 1,300 each Price per each	Extended Price	FY20 Estimated 1,300 each, Price per each	Extended Price	FY21, Estimated 1,300 each, Price per each	Extended Price	Recommended
Brady Industries	GP Pro Pacific Blue Ultra #53057		\$ 5.000	\$ 6,500.000	\$ 5.000	\$ 6,500.000	\$ 5.000	\$ 6,500.000	R.A.B.
Ferguson Enterprises	GP Pro Pacific Blue Ultra #53058 (NO CHARGE)	No Charge	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Inland Supply	SSS 44999	No Charge	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Nevada Safety Supplies	Purell 5114-01		\$ 11.128	\$ 14,466.400	\$ 11.128	\$ 14,466.400	\$ 11.128	\$ 14,466.400	R.A.B.
Nevada Safety Supplies	GoJo 8880-06		\$ 11.083	\$ 14,407.900	\$ 11.083	\$ 14,407.900	\$ 11.083	\$ 14,407.900	R.A.B.
Nevada Safety Supplies	Reliable Brand 461308		\$ 17.143	\$ 22,285.900	\$ 17.143	\$ 22,285.900	\$ 17.143	\$ 22,285.900	R.A.B.
Nevada Safety Supplies	GP Pro Pacific Blue Ultra 53057		\$ 20.436	\$ 26,566.800	\$ 20.436	\$ 26,566.800	\$ 20.436	\$ 26,566.800	R.A.B.
Office Depot				\$ -		\$ -		\$ -	
School Health	Purell 5114-01	No Charge		\$ -		\$ -		\$ -	
School Health	GoJo 8880-06	No Charge		\$ -		\$ -		\$ -	
School Health	Reliable Brand 461308		\$ 4.300	\$ 5,590.000	\$ 4.300	\$ 5,590.000	\$ 4.300	\$ 5,590.000	R.A.B.
School Health	GP Pro Pacific Blue Ultra 53057	No Bid		\$ -		\$ -		\$ -	
Southwest School & Health	Purell 5114-01	No Charge	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Tahoe Supply Co.	Purell 5114-01	No Charge	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Veritiv	Purell 5114-01	No Charge	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Veritiv	Reliable Brand 461308	No Charge	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Veritiv	GP Pro Pacific Blue Ultra 53057	No Charge	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	

HAND SOAP DISPENSERS AND HAND SOAP

BID #054-05-11-19

ITEM #2 : Soap, hand liquid foaming (sealed system): Must be dye and fragrance free, foam soap dispensed at 0.4-0.8 MI PER DOSE AND 1000-1250 ml capacity sealed system. NO SUBSTITUTIONS. The sealed system soap proposed must be compliant with the dispenser. Purell/5114-01, GoJo/8880-06, Reliable Brand/461308, GP Pro Pacific Blue Ultra/53057

SUPPLIER	MFG./MODEL	Size of Packaging in Milliliters (bags)	FY 19 Estimated 5,000 each, Price per each	Extended Price	FY 20		FY 21 Estimated 11,000 each, Price per each	Extended Price	Recommended
					Estimated 8,000 each, Price per each	Extended Price			
Brady Industries	GP Pro Pacific Blue Ultra #53057	1,200 ml	\$ 7.220	\$ 36,100.000	\$ 7.220	\$ 57,760.000	\$ 7.220	\$ 79,420.000	R.A.B.
Ferguson Enterprises	GP Pro Pacific Blue Ultra #53058	1,200 ml each/ 4,800 ml case	\$ 8.330	\$ 41,650.000	Price Escalators not to exceed 7% per year		Price Escalators not to exceed 7% per year		R.A.B.
Inland Supply	SSS 44999	1,250 ml	\$ 6.100	\$ 30,500.000	\$ 6.100	\$ 48,800.000	\$ 6.100	\$ 67,100.000	R.A.B.
Nevada Safety Supplies	Purell 5114-01	1,250 ml	\$ 18.571	\$ 92,855.000	\$ 18.571	\$ 148,568.000	\$ 18.571	\$ 204,281.000	R.A.B.
Nevada Safety Supplies	GoJo 8880-06	1,250 ml	\$ 16.894	\$ 84,470.000	\$ 16.894	\$ 135,152.000	\$ 16.894	\$ 185,834.000	R.A.B.
Nevada Safety Supplies	Reliable Brand 461308	1,250 ml	\$ 23.067	\$ 115,335.000	\$ 23.067	\$ 184,536.000	\$ 23.067	\$ 253,737.000	R.A.B.
Nevada Safety Supplies	GP Pro Pacific Blue Ultra 53057	1100 ml	\$ 24.160	\$ 120,800.000	\$ 24.160	\$ 193,280.000	\$ 24.160	\$ 265,760.000	R.A.B.
Office Depot				\$ -		\$ -		\$ -	
School Health	Purell 5114-01	1,250 ml	\$ 8.410	\$ 42,050.000	\$ 8.410	\$ 67,280.000	\$ 8.410	\$ 92,510.000	R.A.B.
School Health	GoJo 8880-06	1,250 ml	\$ 15.230	\$ 76,150.000	\$ 15.230	\$ 121,840.000	\$ 15.230	\$ 167,530.000	R.A.B.
School Health	Reliable Brand 461308	1,250 ml	\$ 26.730	\$ 133,650.000	\$ 26.730	\$ 213,840.000	\$ 26.730	\$ 294,030.000	R.A.B.
School Health	GP Pro Pacific Blue Ultra 53057	No Bid		\$ -		\$ -		\$ -	
Southwest School & Health	Purell 5114-01	1,250 ml	\$ 7.620	\$ 38,100.000	can hold if no price increase		can hold if no price increase		R.A.B.
Tahoe Supply Co.	Purell 5114-01	1,250 ml	\$ 7.030	\$ 35,150.000	\$ 7.030	\$ 56,240.000	\$ 7.030	\$ 77,330.000	R.A.B.
Veritiv	Purell 5114-01	1,250 ml	\$ 7.780	\$ 38,900.000	\$ 7.780	\$ 62,240.000	\$ 7.780	\$ 85,580.000	R.A.B.
Veritiv	Reliable Brand 461308	1,250 ml	\$ 7.960	\$ 39,800.000	\$ 7.960	\$ 63,680.000	\$ 7.960	\$ 87,560.000	R.A.B.
Veritiv	GP Pro Pacific Blue Ultra 53057	1,200 ml	\$ 8.390	\$ 41,950.000	\$ 8.390	\$ 67,120.000	\$ 8.390	\$ 92,290.000	R.A.B.

HAND SOAP DISPENSERS AND HAND SOAP

BID #054-05-11-19

ITEM #3 Soap Dispensers and Soap Purchased as One Unit. Purell/5114-01, GoJo/8880-06, Reliable Brand/461308, GP Pro Pacific Blue Ultra/53057

SUPPLIER	MFG./MODEL	Size of Packaging in Milliliters	FY 19 Estimated 1,300 each for Dispenser Estimated 5,000 each for Soap, Price for each	Extended Price	FY 20 Estimated 1,300 each for Dispenser Estimated 8,000 each for Soap, Price for each	Extended Price	FY 21 Estimated 1,300 each for Dispenser Estimated 11,000 each for Soap, Price for each	Extended Price	Recommended
Brady Industries	GP Pro Pacific Blue Ultra #53057	1,200 ml	\$ 7.220	\$ 36,100.000	\$ 7.220	\$ 57,760.000	\$ 7.220	\$ 79,420.000	
Ferguson Enterprises	GP Pro Pacific Blue Ultra #53058 (Dispensers)		Dispensers placed at no charge. Price Escalators not to exceed 7% per year		Dispensers placed at no charge. Price Escalators not to exceed 7% per year		Dispensers placed at no charge. Price Escalators not to exceed 7% per year		
Ferguson Enterprises	Soap - 5,000 units	1,200 ml	\$ 8.330	\$ 41,650.000		\$ -		\$ -	
Inland Supply	SSS 44999 Soap, SSS 44001 Dispenser	1,250 ml	\$ 6.100	\$ 30,500.000	\$ 6.100	\$ 48,800.000	\$ 6.100	\$ 67,100.000	N.A.S.
Nevada Safety Supplies	Purell 5114-01		\$ 31.404	\$ 157,020.000	\$ 31.404	\$ 251,232.000	\$ 31.404	\$ 345,444.000	
Nevada Safety Supplies	GoJo 8880-06		\$ 25.211	\$ 126,055.000	\$ 25.211	\$ 201,688.000	\$ 25.211	\$ 277,321.000	
Nevada Safety Supplies	Reliable Brand 461308		\$ 37.123	\$ 185,615.000	\$ 37.123	\$ 296,984.000	\$ 37.123	\$ 408,353.000	
Nevada Safety Supplies	GP Pro Pacific Blue Ultra 53057		\$ 38.963	\$ 194,815.000	\$ 38.963	\$ 311,704.000	\$ 38.963	\$ 428,593.000	
Office Depot	GoJo 8880-06	1,250 ml	\$ 13.710	\$ 68,550.000		\$ -		\$ -	
Office Depot	GP Pro Pacific Blue Ultra 53057	1,200 ml	\$ 9.830	\$ 49,150.000		\$ -		\$ -	
School Health	Purell 5114-01	1,250 ml	\$ 8.410	\$ 42,050.000	\$ 8.410	\$ 67,280.000	\$ 8.410	\$ 92,510.000	
School Health	GoJo 8880-06	1,250 ml	\$ 15.230	\$ 76,150.000	\$ 15.230	\$ 121,840.000	\$ 15.230	\$ 167,530.000	
School Health	Reliable Brand 461308	1,250 ml	\$ 31.020	\$ 155,100.000	\$ 31.020	\$ 248,160.000	\$ 31.020	\$ 341,220.000	
School Health	GP Pro Pacific Blue Ultra 53057	No Bid		\$ -		\$ -		\$ -	N.B.
Southwest School & Health		No Bid		\$ -		\$ -		\$ -	N.B.
Tahoe Supply Co.	Purell 5114-01	1,250 ml	\$ 7.030	\$ 35,150.000	\$ 7.030	\$ 56,240.000	\$ 7.030	\$ 77,330.000	*
Veritiv	Purell 5114-01	1,250 ml	\$ 7.780	\$ 38,900.000	\$ 7.780	\$ 62,240.000	\$ 7.780	\$ 85,580.000	
Veritiv	Reliable Brand 461308	1,250 ml	\$ 7.960	\$ 39,800.000	\$ 7.960	\$ 63,680.000	\$ 7.960	\$ 87,560.000	
Veritiv	GP Pro Pacific Blue Ultra 53057	1,200 ml	\$ 8.390	\$ 41,950.000	\$ 8.390	\$ 67,120.000	\$ 8.390	\$ 92,290.000	

HAND SOAP DISPENSERS AND HAND SOAP

BID #054-05-11-19

ITEM #3A Additional Dispensers Purchased Separately.

SUPPLIER	MFG./MODEL			Each Price	Extended Price		
Brady Industries				\$ -			
Ferguson Enterprises	GP Pro Pacific Blue Ultra #53058 (Dispensers)	No Charge		\$ -			
Inland Supply	SSS 44001	No Charge		\$ -			N.A.S.
Nevada Safety Supplies	Purell 5114-01			\$ 11.128			
Nevada Safety Supplies	GoJo 8880-06			\$ 11.083			
Nevada Safety Supplies	Reliable Brand 461308			\$ 17.143			
Nevada Safety Supplies	GP Pro Pacific Blue Ultra 53057			\$ 20.436			
Office Depot	GoJo 8880-06			\$ 0.010			
Office Depot	GP Pro Pacific Blue Ultra 53057			\$ 0.010			
School Health	Purell 5114-01	No Charge					
School Health	GoJo 8880-06	No Charge					
School Health	Reliable Brand 461308			\$ 4.300			
School Health	GP Pro Pacific Blue Ultra 53057	No Bid					N.B.
Southwest School & Health		No Bid					N.B.
Tahoe Supply Co.	Purell 5114-01	No Charge		\$ -			*
Veritiv	Purell 5114-01	No Charge		\$ -			
Veritiv	Reliable Brand 461308	No Charge		\$ -			
Veritiv	GP Pro Pacific Blue Ultra 53057	No Charge		\$ -			

HAND SOAP DISPENSERS AND HAND SOAP

BID #054-05-11-19

Item #3B Additional Soap Purchased Separately.

SUPPLIER	MFG./MODEL	Size of Packaging in Milliliters (bags)	FY 19 Estimated 3,700 EA	Extended Price	FY 20 Estimated 6,700 EA	Extended Price	FY 21 Estimated 9,700 EA	Extended Price	Recommended																				
Brady Industries	GP Pro Pacific Blue Ultra #53057	1,200 ml	\$ 7.220	\$ 26,714.000	\$ 7.220	\$ 48,374.000	\$ 7.220	\$ 70,034.000																					
Ferguson Enterprises		1,200 ml	\$ 8.330	\$ 30,821.000	Price Escalators not to exceed 7% per year		Price Escalators not to exceed 7% per year																						
Inland Supply	SSS 44999	1,250 ml	\$ 6.100	\$ 22,570.000	\$ 6.100	\$ 40,870.000	\$ 6.100	\$ 59,170.000	N.A.S.																				
Nevada Safety Supplies	Purell 5114-01	1,250 ml	\$ 18.879	\$ 69,852.300	\$ 18.879	\$ 126,489.300	\$ 18.879	\$ 183,126.300																					
Nevada Safety Supplies	GoJo 8880-06	1,250 ml	\$ 19.756	\$ 73,097.200	\$ 19.756	\$ 132,365.200	\$ 19.756	\$ 191,633.200																					
Nevada Safety Supplies	Reliable Brand 461308	1,250 ml	\$ 20.023	\$ 74,085.100	\$ 20.023	\$ 134,154.100	\$ 20.023	\$ 194,223.100																					
Nevada Safety Supplies	GP Pro Pacific Blue Ultra 53057	1,100 ml	\$ 22.680	\$ 83,916.000	\$ 22.680	\$ 151,956.000	\$ 22.680	\$ 219,996.000																					
Office Depot	GoJo 8880-06*	1,250 ml	\$ 13.710	\$ 50,727.000		\$ -		\$ -																					
Office Depot	GP Pro Pacific Blue Ultra 53057*	1,200 ml	\$ 9.830	\$ 36,371.000		\$ -		\$ -																					
School Health	Purell 5114-01	1,250 ml	\$ 8.410	\$ 31,117.000	\$ 8.410	\$ 56,347.000	\$ 8.410	\$ 81,577.000																					
School Health	GoJo 8880-06	1,250 ml	\$ 15.230	\$ 56,351.000	\$ 15.230	\$ 102,041.000	\$ 15.230	\$ 147,731.000																					
School Health	Reliable Brand 461308	1,250 ml	\$ 26.730	\$ 98,901.000	\$ 26.730	\$ 179,091.000	\$ 26.730	\$ 259,281.000																					
School Health	GP Pro Pacific Blue Ultra 53057	No Bid		\$ -		\$ -		\$ -	N.B.																				
Southwest School & Health		No Bid		\$ -		\$ -		\$ -	N.B.																				
Tahoe Supply Co.	Purell 5114-01	1,250 ml	\$ 7.030	\$ 26,011.000	\$ 7.030	\$ 47,101.000	\$ 7.030	\$ 68,191.000	*																				
Veritiv	Purell 5114-01, No Charge	1,250 ml	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -																					
Veritiv	Reliable Brand 461308, No Charge	1,250 ml	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -																					
Veritiv	GP Pro Pacific Blue Ultra 53057, No Charge	1,200 ml	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -																					
<table border="1"> <thead> <tr> <th>Supplier</th> <th>Items</th> <th colspan="7">extended price</th> <th>Recommended</th> </tr> </thead> <tbody> <tr> <td>Tahoe Supply Co.</td> <td>3, 3A, 3B</td> <td></td> <td></td> <td></td> <td></td> <td>\$ 61,161.000</td> <td></td> <td></td> <td>*</td> </tr> </tbody> </table>										Supplier	Items	extended price							Recommended	Tahoe Supply Co.	3, 3A, 3B					\$ 61,161.000			*
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