

Washoe County School District

MASTER PRICE AGREEMENT FOR  
SUPPLY AND USE OF TEXTBOOKS BY THE WASHOE COUNTY SCHOOL DISTRICT

THIS PRICE AGREEMENT is made and entered into by and between Washoe County School District hereinafter referred to as Purchaser, and EMC Publishing, LLC

Publishing Company hereinafter referred to as Provider, who mutually agrees as follows:

1. The term of this agreement for ~~Quechua, Inc. 2016~~ Quechua, Inc. 2016 shall be seven years from July 1, 2018 to June 30, 2025. After completion of the fourth year of adoption, the Provider may request a one-time price increase for the remaining three years of the adoption period at a price not more than the current price being charged to other school districts.
2. Provider certifies that the prices set forth in Schedule A/A.1 represents the lowest price Provider has charged for the same textbook and related support materials anywhere in the continental United States to meet the standards of "most favored nations" clause. If at any time during the life of this agreement, lower prices are utilized, Provider agrees to immediately disclose this information to Purchaser and modify the agreed price (Schedule A/A.1) to reflect the lower amount. Washoe County School District shall be able to negotiate for ancillary, related support material, and/or gratis material.
3. Depository(s) will be designated by Washoe County School District and approved by the Provider. The Depository will be from a shipping point(s) in the State of Nevada or from a state contiguous to Nevada. The cost of transportation beyond such shipping point(s) is to be paid by Washoe County School District. If Washoe County School District and Provider agree, purchase may be made direct from the Provider.
4. Provider agrees to: (a) furnish and make available for sale at all times throughout the terms of this agreement, sufficient quantities of the adopted instructional materials to supply the needs of Purchaser, and (b) pay a delay of delivery fee at the rate of one percent (1%) per day of the undelivered portion of the purchase order, if the Provider fails to deliver within 45-days of the date the purchase order was received by the designated supplier, unless otherwise agreed. The total penalty for any delivery shall not exceed the value of the undelivered portion of the purchase order.
5. In cases where the Purchaser agrees to include a more recent copyright ("compatibility") for an adopted textbook and support materials at the request of Provider, the original agreed price shall prevail for the life of the agreement for both the original and compatible materials.
6. Provider agrees that textbooks and designated support materials will be equal or superior to the sample deposited with Purchaser in printing, binding, quality of paper and other essential features. Provider agrees to replace any textbook that fails (including, but not limited to broken binding, unreadable printing, wrinkled pages etc.), because it is not equal in quality to the sample of same item deposited by Provider with Purchaser. Such replacement will be at Provider's expense including all related shipping charges.

7. Provider agrees to provide appropriate staff development and/or services as reasonably requested by Washoe County School District, in accordance with Provider's standard practices with respect to providing such types of services and support. The specific terms of this item shall be addressed in the Washoe County School District's Schedule A1.
8. Provider agrees to indemnify and save and hold the Purchaser, Washoe County School District, its agents and employees harmless from any and all claims, causes of action or liability arising from the failure of the performance of this agreement by Provider or Provider's agents or employees.
9. If sufficient cause exists for Purchaser to change or revoke this agreement, such change or revocation will not be considered a breach of the agreement, and the Purchaser may terminate the agreement without termination charge or penalty upon issue of written notification to Provider stating the reasons for such determination. Sufficient causes may include; for example, performance of an interim adoption, revision of curriculum, revocation of a textbook adoption, lack of funds, cultural and/or racial diversity standards, and subversive or sectarian content. Provider guarantees that there is no subversive or sectarian doctrine, as determined by the laws of Nevada and the United States, in any of the textbooks covered by this agreement.
10. Notwithstanding any provision of Paragraph 9 to the contrary, Purchaser shall not terminate this agreement based on a claim that Provider has failed to satisfactorily perform a material obligation on its part, unless Purchaser first gives Provider not less than thirty (30) days prior written notice that Purchaser intends to terminate this agreement and the reasons for such termination, and Provider does not cure such specified performance failure to Purchaser's satisfaction prior to the expiration of the such 30 day cure period. If Provider fails to cure the specified performance failure during such period, then termination of this agreement shall be effective at the end of the 30-day period.

By \_\_\_\_\_  
 Traci Davis, Superintendent of Washoe County School District

\_\_\_\_\_  
 Date

TEXTBOOK COMPANY

By \_\_\_\_\_  
*Michael D. Donald*  
 Authorized Signature/Title

\_\_\_\_\_  
 12/4/2017  
 Date

**SCHEDULE A  
TEXT MATERIALS BID SHEET**

Contact: Maria Munoz, Instructional Materials Program Coordinator  
Washoe County School District  
380 Edison Way  
Reno, NV 89502  
mlmunoz@washoeschools.net  
FAX: 775-861-1216

WASHOE COUNTY SCHOOL DISTRICT  
RENO, NV 89512

**CONTRACT PERIOD:**  
**FROM:** July 1, 2018 **TO:** June 30, 2025

Publisher <b>EMC Publishing, LLC</b>						
Subject Area <b>Spanish I</b>						
Readability Level (Identify Formula)						
Series Name (if any) <b>¡Que chevere!</b>						
Title(s) of Text NOTE: Please use a separate form for each grade level. List text on Schedule A <i>Text Materials Bid Sheet</i> and supplements on A.1 <i>Supplementary Materials Bid Sheet</i> .	Edition	Grade Level	Main Author	ISBN Number AND Publisher Catalog Number	Copy Right	School Price
<i>¡Que chevere!</i> Level 1 Student Edition	1 <sup>st</sup>	8-12	Alejandro Vargas Bonilla	9780821969229	2016	82.95
<i>¡Que chevere!</i> Level 1 Student Edition + Multiplatform eBook (7 yr license)	1 <sup>st</sup>	8-12	Alejandro Vargas Bonilla	9781533818829	2016	94.95
<i>¡Que chevere!</i> Level 1 Multiplatform eBook (7 yr license)	1 <sup>st</sup>	8-12	Alejandro Vargas Bonilla	9781533818621	2016	84.95
<i>¡Que chevere!</i> Level 1 Passport All Digital Package Student Account (7 yr license)	1 <sup>st</sup>	8-12	Alejandro Vargas Bonilla	9781533818669	2016	174.95
<i>¡Que chevere!</i> Level 1 Passport w/Print Text Package (7 yr license)	1 <sup>st</sup>	8-12	Alejandro Vargas Bonilla	9781533818867	2016	184.95
<i>¡Que chevere!</i> Level 1 Passport Essential All Digital Package Student Account (7 yr license)	1 <sup>st</sup>	8-12	Alejandro Vargas Bonilla	9781533818706	2016	134.95
<i>¡Que chevere!</i> Level 1 Passport Essential w/Print Text Package Student Account (7 yr license)	1 <sup>st</sup>	8-12	Alejandro Vargas Bonilla	9781533818904	2016	144.95

 \_\_\_\_\_  
Authorized Agent Signature      Date 10/4/2017

Washoe County School District  
Master Price Agreement-TA-07  
Revised 2/17/17

PLEASE NOTE: If your materials are adopted by Washoe County School District, Schedules A/A.1 Supplementary Materials Bid Sheets shall be incorporated as schedules to the Master Price Agreement. Please sign and date each of these pages.

**SCHEDULE A.1**

**SUPPLEMENTARY MATERIALS BID SHEET**

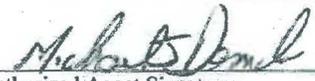
Contact: Maria Munoz, Instructional Materials Program Coordinator  
 Washoe County School District  
 380 Edison Way  
 Reno, NV 89502  
 mlmunoz@washoeschools.net  
 FAX: 775-861-1216

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**TYPE ALL DATA**

Publisher <b>EMC Publishing, LLC</b>				
Subject Area <b>Spanish 1</b>				
Series Name (if any) <i>¡Que chevere!</i>				
Title of Corresponding Text(s) <i>¡Que chevere! Level 1</i>				
Supplemental Materials Description	Copy-right	ISBN Number AND Publisher Catalog Number	Free Materials Ratio	School Price
<i>¡Que chevere! Level 1 Workbook</i>	2016	9780821969243	<b>CHOICE:</b> One workbook, per student edition purchased, upon request	17.95
<i>¡Que chevere! Level 1 Grammar &amp; Vocabulary Workbook</i>	2016	9780821969250	<b>CHOICE:</b> One workbook, per student edition purchased, upon request	19.95
<i>¡Que chevere! Level 1 eWorkbook + eGrammar/Vocab + eListening Activities (7 yr license)</i>	2016	9781533818782	<b>CHOICE:</b> One workbook, per student edition purchased, upon request	46.95
<i>¡Que chevere! Level 1 Annotated Teacher's Ed.</i>	2016	9780821969236	One per teacher, upon request	90.95
<i>¡Que chevere! Level 1 eAnnotated Teacher's Ed. + Digital Program Resources (7 yr license)</i>	2016	9781533818744	One per teacher, upon request	616.95
DVD Program: El cuarto misterioso (Level 1)	2016	9780821977033		423.95
Spanish i-Culture Building 7 yr license	2016	9781533819765		9065.00
Flipgrid Teacher Account (7 yr license)	2016	9780821993231		455.95
Avenue Student Account (7 yr license)	2016	9780821993224		105.95

 10/4/2017  
 Authorized Agent Signature Date

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**SCHEDULE A  
TEXT MATERIALS BID SHEET**

Contact: Maria Munoz, Instructional Materials Program Coordinator  
 Washoe County School District  
 380 Edison Way  
 Reno, NV 89502  
 mlmunoz@washoeschools.net  
 FAX: 775-861-1216

WASHOE COUNTY SCHOOL DISTRICT  
 RENO, NV 89512

**CONTRACT PERIOD:**  
**FROM: July 1, 2018 TO: June 30, 2025**

Publisher <b>EMC Publishing, LLC</b>						
Subject Area <b>Spanish 2</b>						
Readability Level (Identify Formula)						
Series Name (if any) <b>¡Que chevere!</b>						
Title(s) of Text NOTE: Please use a separate form for each grade level. List text on Schedule A <i>Text Materials Bid Sheet</i> and supplements on A.1 <i>Supplementary Materials Bid Sheet</i> .	Edition	Grade Level	Main Author	ISBN Number AND Publisher Catalog Number	Copy Right	School Price
<i>¡Que chevere!</i> Level 2 Student Edition	1 <sup>st</sup>	9-12	Alejandro Vargas Bonilla	9780821969403	2016	82.95
<i>¡Que chevere!</i> Level 2 Student Edition + Multiplatform eBook (7 yr license)	1 <sup>st</sup>	9-12	Alejandro Vargas Bonilla	9781533818836	2016	94.95
<i>¡Que chevere!</i> Level 2 Multiplatform eBook (7 yr license)	1 <sup>st</sup>	9-12	Alejandro Vargas Bonilla	9781533818638	2016	84.95
<i>¡Que chevere!</i> Level 2 Passport All Digital Package Student Account (7 yr license)	1 <sup>st</sup>	9-12	Alejandro Vargas Bonilla	9781533818676	2016	174.95
<i>¡Que chevere!</i> Level 2 Passport w/Print Text Package (7 yr license)	1 <sup>st</sup>	9-12	Alejandro Vargas Bonilla	9781533818874	2016	184.95
<i>¡Que chevere!</i> Level 2 Passport Essential All Digital Package Student Account (7 yr license)	1 <sup>st</sup>	9-12	Alejandro Vargas Bonilla	9781533818713	2016	134.95
<i>¡Que chevere!</i> Level 2 Passport Essential w/Print Text Package Student Account (7 yr license)	1 <sup>st</sup>	9-12	Alejandro Vargas Bonilla	9781533818911	2016	144.95

  
 Authorized Agent Signature \_\_\_\_\_ Date 10/4/2017  
 Washoe County School District  
 Master Price Agreement-TA-07  
 Revised 2/17/17

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**SCHEDULE A.1**

**SUPPLEMENTARY MATERIALS BID SHEET**

Contact: Maria Munoz, Instructional Materials Program Coordinator  
 Washoe County School District  
 380 Edison Way  
 Reno, NV 89502  
 mlmunoz@washoeschools.net  
 FAX: 775-861-1216

WASHOE COUNTY SCHOOL DISTRICT  
 RENO, NV 89512

**CONTRACT PERIOD:**  
**FROM: July 1, 2018 TO: June 30, 2025**

**TYPE ALL DATA**

Publisher <b>EMC Publishing, LLC</b>				
Subject Area <b>Spanish 2</b>				
Series Name (if any) <b>¡Que chevere!</b>				
Title of Corresponding Text(s) <b>¡Que chevere! Level 2</b>				
Supplemental Materials Description	Copy-right	ISBN Number AND Publisher Catalog Number	Free Materials Ratio	School Price
<i>¡Que chevere!</i> Level 2 Workbook	2016	9780821969427	<b>CHOICE:</b> One workbook, per student edition purchased, upon request	17.95
<i>¡Que chevere!</i> Level 2 Grammar & Vocabulary Workbook	2016	9780821969434	<b>CHOICE:</b> One workbook, per student edition purchased, upon request	19.95
<i>¡Que chevere!</i> Level 2 eWorkbook + eGrammar/Vocab + eListening Activities (7 yr license)	2016	9781533818799	<b>CHOICE:</b> One workbook, per student edition purchased, upon request	46.95
<i>¡Que chevere!</i> Level 2 Annotated Teacher's Ed.	2016	9780821969410	One per teacher, upon request	90.95
<i>¡Que chevere!</i> Level 2 eAnnotated Teacher's Ed. + Digital Program Resources (7 yr license)	2016	9781533818751	One per teacher, upon request	616.95
DVD Program: El cuarto misterioso (Level 2)	2016	9780821977040		423.95
Spanish i-Culture Building 7 yr license	2016	9781533819765		9065.00
Flipgrid Teacher Account (7 yr license)	2016	9780821993231		455.95
Avenue Student Account (7 yr license)	2016	9780821993224		105.95

 10/4/2017  
 Authorized Agent Signature                      Date

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**SCHEDULE A  
TEXT MATERIALS BID SHEET**

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Washoe County School District  
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mlmunoz@washoeschools.net  
FAX: 775-861-1216

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RENO, NV 89512

**CONTRACT PERIOD:**  
**FROM: July 1, 2018 TO: June 30, 2025**

Publisher <b>EMC Publishing, LLC</b>						
Subject Area <b>Spanish 3</b>						
Readability Level (Identify Formula)						
Series Name (if any) <b>¡Que chevere!</b>						
Title(s) of Text NOTE: Please use a separate form for each grade level. List text on Schedule A <i>Text Materials Bid Sheet</i> and supplements on A.1 <i>Supplementary Materials Bid Sheet</i> .	Edition	Grade Level	Main Author	ISBN Number AND Publisher Catalog Number	Copy Right	School Price
<i>¡Que chevere!</i> Level 3 Student Edition	1 <sup>st</sup>	9-12	Alejandro Vargas Bonilla	9780821969571	2016	82.95
<i>¡Que chevere!</i> Level 3 Student Edition + Multiplatform eBook (7 yr license)	1 <sup>st</sup>	9-12	Alejandro Vargas Bonilla	9781533818843	2016	94.95
<i>¡Que chevere!</i> Level 3 Multiplatform eBook (7 yr license)	1 <sup>st</sup>	9-12	Alejandro Vargas Bonilla	9781533818645	2016	84.95
<i>¡Que chevere!</i> Level 3 Passport All Digital Package Student Account (7 yr license)	1 <sup>st</sup>	9-12	Alejandro Vargas Bonilla	9781533818683	2016	174.95
<i>¡Que chevere!</i> Level 3 Passport w/Print Text Package (7 yr license)	1 <sup>st</sup>	9-12	Alejandro Vargas Bonilla	9781533818881	2016	184.95
<i>¡Que chevere!</i> Level 3 Passport Essential All Digital Package Student Account (7 yr license)	1 <sup>st</sup>	9-12	Alejandro Vargas Bonilla	9781533818720	2016	134.95
<i>¡Que chevere!</i> Level 3 Passport Essential w/Print Text Package Student Account (7 yr license)	1 <sup>st</sup>	9-12	Alejandro Vargas Bonilla	9781533818928	2016	144.95

  
Authorized Agent Signature Date

Washoe County School District  
Master Price Agreement-TA-07  
Revised 2/17/17

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**SCHEDULE A.1**

**SUPPLEMENTARY MATERIALS BID SHEET**

Contact: Maria Munoz, Instructional Materials Program Coordinator  
 Washoe County School District  
 380 Edison Way  
 Reno, NV 89502  
 mlmunoz@washoeschools.net  
 FAX: 775-861-1216

WASHOE COUNTY SCHOOL DISTRICT  
 RENO, NV 89512

**CONTRACT PERIOD:**  
**FROM: July 1, 2018 TO: June 30, 2025**

**TYPE ALL DATA**

Publisher <b>EMC Publishing, LLC</b>				
Subject Area <b>Spanish 3</b>				
Series Name (if any) <i>¡Que chevere!</i>				
Title of Corresponding Text(s) <i>¡Que chevere! Level 3</i>				
Supplemental Materials Description	Copy-right	ISBN Number AND Publisher Catalog Number	Free Materials Ratio	School Price
<i>¡Que chevere!</i> Level 3 Workbook	2016	9780821969595	<b>CHOICE:</b> One workbook, per student edition purchased	17.95
<i>¡Que chevere!</i> Level 3 Grammar & Vocabulary Workbook	2016	9780821969601	<b>CHOICE:</b> One workbook, per student edition purchased	19.95
<i>¡Que chevere!</i> Level 3 eWorkbook + eGrammar/Vocab + eListening Activities (7 yr license)	2016	9781533818805	<b>CHOICE:</b> One workbook, per student edition purchased	46.95
<i>¡Que chevere!</i> Level 3 Annotated Teacher's Ed.	2016	9780821969588	One per teacher, upon request	90.95
<i>¡Que chevere!</i> Level 3 eAnnotated Teacher's Ed. + Digital Program Resources (7 yr license)	2016	9781533818768	One per teacher, upon request	616.95
DVD Program: El cuarto misterioso (Level 3)	2016	9780821977057		227.95
Spanish i-Culture Building 7 yr license	2016	9781533819765		9065.00
Flipgrid Teacher Account (7 yr license)	2016	9780821993231		455.95
Avenue Student Account (7 yr license)	2016	9780821993224		105.95

  
 \_\_\_\_\_  
 Authorized Agent Signature                      Date

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**SCHEDULE A  
TEXT MATERIALS BID SHEET**

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 Washoe County School District  
 380 Edison Way  
 Reno, NV 89502  
 mlmunoz@washoeschools.net  
 FAX: 775-861-1216

WASHOE COUNTY SCHOOL DISTRICT  
 RENO, NV 89512

**CONTRACT PERIOD:**  
**FROM:** July 1, 2018 **TO:** June 30, 2025

Publisher <b>EMC Publishing, LLC</b>						
Subject Area <b>Spanish 4</b>						
Readability Level (Identify Formula)						
Series Name (if any): <b>¡Que chevere!</b>						
Title(s) of Text NOTE: Please use a separate form for each grade level. List text on Schedule A <i>Text Materials Bid Sheet</i> and supplements on A.1 <i>Supplementary Materials Bid Sheet</i> .	Edition	Grade Level	Main Author	ISBN Number AND Publisher Catalog Number	Copy Right	School Price
<i>¡Que chevere!</i> Level 4 Student Edition	1 <sup>st</sup>	9-12	Alejandro Vargas Bonilla	9780821976814	2017	82.95
<i>¡Que chevere!</i> Level 4 Student Edition + Multiplatform eBook (7 yr license)	1 <sup>st</sup>	9-12	Alejandro Vargas Bonilla	9781533818850	2017	94.95
<i>¡Que chevere!</i> Level 4 Multiplatform eBook (7 yr license)	1 <sup>st</sup>	9-12	Alejandro Vargas Bonilla	9781533818652	2017	84.95
<i>¡Que chevere!</i> Level 4 Passport All Digital Package Student Account (7 yr license)	1 <sup>st</sup>	9-12	Alejandro Vargas Bonilla	9781533818690	2017	174.95
<i>¡Que chevere!</i> Level 4 Passport w/Print Text Package (7 yr license)	1 <sup>st</sup>	9-12	Alejandro Vargas Bonilla	9781533818898	2017	184.95
<i>¡Que chevere!</i> Level 4 Passport Essential All Digital Package Student Account (7 yr license)	1 <sup>st</sup>	9-12	Alejandro Vargas Bonilla	9781533818737	2017	134.95
<i>¡Que chevere!</i> Level 4 Passport Essential w/Print Text Package Student Account (7 yr license)	1 <sup>st</sup>	9-12	Alejandro Vargas Bonilla	9781533818935	2017	144.95

 \_\_\_\_\_  
 Authorized Agent Signature                      Date 10/4/2017

Washoe County School District  
 Master Price Agreement-TA-07  
 Revised 2/17/17

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**SCHEDULE A.1**

**SUPPLEMENTARY MATERIALS BID SHEET**

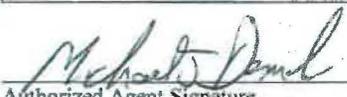
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Publisher <b>EMC Publishing, LLC</b>				
Subject Area <b>Spanish 4</b>				
Series Name (if any) <b>¡Que chevere!</b>				
Title of Corresponding Text(s) <b>¡Que chevere! Level 4</b>				
Supplemental Materials Description	Copy-right	ISBN Number AND Publisher Catalog Number	Free Materials Ratio	School Price
<i>¡Que chevere!</i> Level 4 Workbook	2017	9780821976845	<b>CHOICE:</b> One workbook, per student edition purchased	17.95
<i>¡Que chevere!</i> Level 4 eWorkbook + eListening Activities (7 yr license)	2017	9781533818812	<b>CHOICE:</b> One workbook, per student edition purchased	46.95
<i>¡Que chevere!</i> Level 4 Annotated Teacher's Ed.	2017	9780821976876	One per teacher, upon request	90.95
<i>¡Que chevere!</i> Level 4 eAnnotated Teacher's Ed. + Digital Program Resources (7 yr license)	2017	9781533818775	One per teacher, upon request	616.95
Spanish i-Culture Building 7 yr license	2016	9781533819765		9065.00
Flipgrid Teacher Account (7 yr license)	2016	9780821993231		455.95
Avenue Student Account (7 yr license)	2016	9780821993224		105.95

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