

Washoe County School District

MASTER PRICE AGREEMENT FOR  
SUPPLY AND USE OF TEXTBOOKS BY THE WASHOE COUNTY SCHOOL DISTRICT

THIS PRICE AGREEMENT is made and entered into by and between Washoe County School District hereinafter referred to as Purchaser, and EMC Publishing, LLC Publishing Company hereinafter referred to as Provider, who mutually agrees as follows:

1. The term of this agreement for Zhen Bang c. 2017 shall be seven years from July 1, 2018 to June 30, 2025. After completion of the fourth year of adoption, the Provider may request a one-time price increase for the remaining three years of the adoption period at a price not more than the current price being charged to other school districts.
2. Provider certifies that the prices set forth in Schedule A/A.1 represents the lowest price Provider has charged for the same textbook and related support materials anywhere in the continental United States to meet the standards of "most favored nations" clause. If at any time during the life of this agreement, lower prices are utilized, Provider agrees to immediately disclose this information to Purchaser and modify the agreed price (Schedule A/A.1) to reflect the lower amount. Washoe County School District shall be able to negotiate for ancillary, related support material, and/or gratis material.
3. Depository(s) will be designated by Washoe County School District and approved by the Provider. The Depository will be from a shipping point(s) in the State of Nevada or from a state contiguous to Nevada. The cost of transportation beyond such shipping point(s) is to be paid by Washoe County School District. If Washoe County School District and Provider agree, purchase may be made direct from the Provider.
4. Provider agrees to: (a) furnish and make available for sale at all times throughout the terms of this agreement, sufficient quantities of the adopted instructional materials to supply the needs of Purchaser, and (b) pay a delay of delivery fee at the rate of one percent (1%) per day of the undelivered portion of the purchase order, if the Provider fails to deliver within 45-days of the date the purchase order was received by the designated supplier, unless otherwise agreed. The total penalty for any delivery shall not exceed the value of the undelivered portion of the purchase order.
5. In cases where the Purchaser agrees to include a more recent copyright ("compatibility") for an adopted textbook and support materials at the request of Provider, the original agreed price shall prevail for the life of the agreement for both the original and compatible materials.
6. Provider agrees that textbooks and designated support materials will be equal or superior to the sample deposited with Purchaser in printing, binding, quality of paper and other essential features. Provider agrees to replace any textbook that fails (including, but not limited to broken binding, unreadable printing, wrinkled pages etc.), because it is not equal in quality to the sample of same item deposited by Provider with Purchaser. Such replacement will be at Provider's expense including all related shipping charges.

7. Provider agrees to provide appropriate staff development and/or services as reasonably requested by Washoe County School District, in accordance with Provider's standard practices with respect to providing such types of services and support. The specific terms of this item shall be addressed in the Washoe County School District's Schedule A1.
8. Provider agrees to indemnify and save and hold the Purchaser, Washoe County School District, its agents and employees harmless from any and all claims, causes of action or liability arising from the failure of the performance of this agreement by Provider or Provider's agents or employees.
9. If sufficient cause exists for Purchaser to change or revoke this agreement, such change or revocation will not be considered a breach of the agreement, and the Purchaser may terminate the agreement without termination charge or penalty upon issue of written notification to Provider stating the reasons for such determination. Sufficient causes may include; for example, performance of an interim adoption, revision of curriculum, revocation of a textbook adoption, lack of funds, cultural and/or racial diversity standards, and subversive or sectarian content. Provider guarantees that there is no subversive or sectarian doctrine, as determined by the laws of Nevada and the United States, in any of the textbooks covered by this agreement.
10. Notwithstanding any provision of Paragraph 9 to the contrary, Purchaser shall not terminate this agreement based on a claim that Provider has failed to satisfactorily perform a material obligation on its part, unless Purchaser first gives Provider not less than thirty (30) days prior written notice that Purchaser intends to terminate this agreement and the reasons for such termination, and Provider does not cure such specified performance failure to Purchaser's satisfaction prior to the expiration of the such 30 day cure period. If Provider fails to cure the specified performance failure during such period, then termination of this agreement shall be effective at the end of the 30-day period.

By \_\_\_\_\_  
 Traci Davis, Superintendent of Washoe County School District

\_\_\_\_\_  
 Date

TEXTBOOK COMPANY

By \_\_\_\_\_  
 Michael S. Darr  
 Authorized Signature/Title

\_\_\_\_\_  
 10/4/2017  
 Date

**SCHEDULE A  
TEXT MATERIALS BID SHEET**

Contact: Maria Munoz, Instructional Materials Program Coordinator  
Washoe County School District  
380 Edison Way  
Reno, NV 89502

WASHOE COUNTY SCHOOL DISTRICT  
RENO, NV 89512

mlmunoz@washoeschools.net  
FAX: 775-861-1216

**CONTRACT PERIOD:**  
FROM: July 1, 2018 TO: June 30, 2025

Publisher **EMC Publishing, LLC**

Subject Area **Chinese 1**

Readability Level (Identify Formula)

Series Name (if any) **Zhen Bang!**

Title(s) of Text

NOTE: Please use a separate form for each grade level. List text on Schedule A *Text Materials Bid Sheet* and supplements on A.1 *Supplementary Materials Bid Sheet*.

Title(s) of Text	Edition	Grade Level	Main Author	ISBN Number AND Publisher Catalog Number	Copy Right	School Price
<i>Zhen Bang!</i> Level 1 Student Edition	2 <sup>nd</sup>	8-12	Margaret Wong	9780821981368	2017	82.95
<i>Zhen Bang!</i> Level 1 Student Edition + Multipatform eBook (7 yr license)	2 <sup>nd</sup>	8-12	Margaret Wong	9781533819673	2017	94.95
<i>Zhen Bang!</i> Level 1 Multipatform eBook (7 yr license)	2 <sup>nd</sup>	8-12	Margaret Wong	9781533819499	2017	84.95
<i>Zhen Bang!</i> Level 1 Passport All Digital Package Student Account (7 yr license)	1 <sup>st</sup>	8-12	Margaret Wong	9781533819611	2017	174.95
<i>Zhen Bang!</i> Level 1 Passport w/Print Text Package (7 yr license)	1 <sup>st</sup>	8-12	Margaret Wong	9781533819703	2017	184.95
<i>Zhen Bang!</i> Level 1 Passport Essential All Digital Package Student Account (7 yr license)	1 <sup>st</sup>	8-12	Margaret Wong	9781533819642	2017	134.95
<i>Zhen Bang!</i> Level 1 Passport Essential w/Print Text Package Student Account (7 yr license)	1 <sup>st</sup>	8-12	Margaret Wong	9781533819734	2017	144.95

Authorized Agent Signature  Date 11/14/2017

PLEASE NOTE: If your materials are adopted by Washoe County School District, Schedules A/A.1 Supplementary Materials Bid Sheets shall be incorporated as schedules to the Master Price Agreement. Please sign and date each of these pages.

**SCHEDULE A.1**

**SUPPLEMENTARY MATERIALS BID SHEET**

Contact: Maria Munoz, Instructional Materials Program Coordinator  
 Washoe County School District  
 380 Edison Way  
 Reno, NV 89502  
 mmunoz@washoeschools.net  
 FAX: 775-861-1216

**WASHOE COUNTY SCHOOL DISTRICT**  
 RENO, NV 89512

**CONTRACT PERIOD:**  
 FROM: July 1, 2018 TO: June 30, 2025

**TYPE ALL DATA**

Publisher **EMC Publishing, LLC**  
 Subject Area **Chinese 1**

Series Name (if any) **Zhen Bang!**

Title of Corresponding Text(s) **Zhen Bang! Level 1**

Supplemental Materials Description	Copy-right	ISBN Number AND Publisher Catalog Number	Free Materials Ratio	School Price
<i>Zhen Bang!</i> Level 1 Workbook	2017	9780821981382	<u>CHOICE</u> : One workbook, per student edition purchased	17.95
<i>Zhen Bang!</i> Level 1 Character Practice Book	2017	9780821981399	<u>CHOICE</u> : One workbook, per student edition purchased	19.95
<i>Zhen Bang!</i> Level 1 eWorkbook + eCharacter Practice + eListening Activities (7 yr license)	2017	9781533819550	<u>CHOICE</u> : One workbook, per student edition purchased	46.95
<i>Zhen Bang!</i> Level 1 Annotated Teacher's Ed.	2017	9780821981375	One per teacher, upon request	90.95
<i>Zhen Bang!</i> Level 1 eAnnotated Teacher's Ed. + Digital Program Resources (7 yr license)	2017	9781533819581	One per teacher, upon request	616.95
Flipgrid Teacher Account (7 yr license)	2016	9780821993231		455.95
Avenue Student Account (7 yr license)	2016	9780821993224		105.95

Authorized Agent Signature  Date 4/4/2017

**PLEASE NOTE:** If your materials are adopted by Washoe County School District, Schedules A/A.1 Supplementary Materials Bid Sheets shall be incorporated as schedules to the Master Price Agreement. Please sign and date each of these pages.

**SCHEDULE A  
TEXT MATERIALS BID SHEET**

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Washoe County School District  
380 Edison Way  
Reno, NV 89502

WASHOE COUNTY SCHOOL DISTRICT  
RENO, NV 89512

mlmunoz@washoeschools.net  
FAX: 775-861-1216

**CONTRACT PERIOD:**  
FROM: July 1, 2018 TO: June 30, 2025

<b>Title(s) of Text</b>	<b>Edition</b>	<b>Grade Level</b>	<b>Main Author</b>	<b>ISBN Number AND Publisher Catalog Number</b>	<b>Copy Right</b>	<b>School Price</b>
<i>Zhen Bang!</i> Level 2 Student Edition	2 <sup>nd</sup>	9-12	Margaret Wong	97808821988237	2017	82.95
<i>Zhen Bang!</i> Level 2 Student Edition + Multipatform eBook (7 yr license)	2 <sup>nd</sup>	9-12	Margaret Wong	97815338196680	2017	94.95
<i>Zhen Bang!</i> Level 2 Multipatform eBook (7 yr license)	2 <sup>nd</sup>	9-12	Margaret Wong	9781533819505	2017	84.95
<i>Zhen Bang!</i> Level 2 Passport All Digital Package Student Account (7 yr license)	1 <sup>st</sup>	9-12	Margaret Wong	9781533819628	2017	174.95
<i>Zhen Bang!</i> Level 2 Passport w/Print Text Package (7 yr license)	1 <sup>st</sup>	9-12	Margaret Wong	9781533819710	2017	184.95
<i>Zhen Bang!</i> Level 2 Passport Essential All Digital Package Student Account (7 yr license)	1 <sup>st</sup>	9-12	Margaret Wong	9781533819659	2017	134.95
<i>Zhen Bang!</i> Level 2 Passport Essential w/Print Text Package Student Account (7 yr license)	1 <sup>st</sup>	9-12	Margaret Wong	9781533819741	2017	144.95

Authorized Agent Signature:  Date: 10/4/2017

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**SCHEDULE A.1**

**SUPPLEMENTARY MATERIALS BID SHEET**

Contact: Maria Munoz, Instructional Materials Program Coordinator  
 Washoe County School District  
 380 Edison Way  
 Reno, NV 89502  
 mmunoz@washoeschools.net  
 FAX: 775-861-1216

**WASHOE COUNTY SCHOOL DISTRICT**  
 RENO, NV 89512

**CONTRACT PERIOD:**  
 FROM: July 1, 2018 TO: June 30, 2025

**TYPE ALL DATA**

Publisher **EMC Publishing, LLC**  
 Subject Area **Chinese 2**

Series Name (if any) **Zhen Bang!**

Title of Corresponding Text(s) **Zhen Bang! Level 2**

Supplemental Materials Description	Copy-right	ISBN Number AND Publisher Catalog Number	Free Materials Ratio	School Price
<i>Zhen Bang!</i> Level 2 Workbook	2017	9780821988251	<b>CHOICE:</b> One workbook, per student edition purchased	17.95
<i>Zhen Bang!</i> Level 2 Character Practice Book	2017	9780821988268	<b>CHOICE:</b> One workbook, per student edition purchased	19.95
<i>Zhen Bang!</i> Level 2 eWorkbook + eCharacter Practice + eListening Activities (7 yr license)	2017	9781533819567	<b>CHOICE:</b> One workbook, per student edition purchased	46.95
<i>Zhen Bang!</i> Level 2 Annotated Teacher's Ed.	2017	9780821988244	One per teacher, upon request	90.95
<i>Zhen Bang!</i> Level 2 eAnnotated Teacher's Ed. + Digital Program Resources (7 yr license)	2017	97815333819598	One per teacher, upon request	616.95
Flipgrid Teacher Account (7 yr license)	2016	9780821993231		455.95
Avenue Student Account (7 yr license)	2016	9780821993224		105.95

Authorized Agent Signature  Date 10/9/2017

**PLEASE NOTE:** If your materials are adopted by Washoe County School District, Schedules A/A.1 Supplementary Materials Bid Sheets shall be incorporated as schedules to the Master Price Agreement. Please sign and date each of these pages.

**SCHEDULE A  
TEXT MATERIALS BID SHEET**

Contact: Maria Munoz, Instructional Materials Program Coordinator  
 Washoe County School District  
 380 Edison Way  
 Reno, NV 89502  
 mmunoz@washoeschools.net  
 FAX: 775-861-1216

WASHOE COUNTY SCHOOL DISTRICT  
 RENO, NV 89512

**CONTRACT PERIOD:**  
 FROM: July 1, 2018 TO: June 30, 2025

Publisher **EMC Publishing, LLC**

Subject Area **Chinese 3**

Readability Level (Identify Formula)

Series Name (if any) **Zhen Bang<sup>1</sup>**

<b>Titles) of Text</b>	<b>Edition</b>	<b>Grade Level</b>	<b>Main Author</b>	<b>ISBN Number AND Publisher Catalog Number</b>	<b>Copy Right</b>	<b>School Price</b>
<i>NOTE: Please use a separate form for each grade level. List text on Schedule A Text Materials Bid Sheet and supplements on A.1 Supplementary Materials Bid Sheet.</i>						
Zhen Bang <sup>1</sup> Level 3 Student Edition	2 <sup>nd</sup>	9-12	Margaret Wong	9780821988275	2017	82.95
Zhen Bang <sup>1</sup> Level 3 Student Edition + Multipiatform eBook (7 yr license)	2 <sup>nd</sup>	9-12	Margaret Wong	9781533819697	2017	94.95
Zhen Bang <sup>1</sup> Level 3 Multipiatform eBook (7 yr license)	2 <sup>nd</sup>	9-12	Margaret Wong	9781533819512	2017	84.95
Zhen Bang <sup>1</sup> Level 3 Passport All Digital Package Student Account (7 yr license)	1 <sup>st</sup>	9-12	Margaret Wong	9781533819635	2017	174.95
Zhen Bang <sup>1</sup> Level 3 Passport w/Print Text Package (7 yr license)	1 <sup>st</sup>	9-12	Margaret Wong	9781533819727	2017	184.95
Zhen Bang <sup>1</sup> Level 3 Passport Essential All Digital Package Student Account (7 yr license)	1 <sup>st</sup>	9-12	Margaret Wong	9781533819666	2017	134.95
Zhen Bang <sup>1</sup> Level 3 Passport Essential w/Print Text Package Student Account (7 yr license)	1 <sup>st</sup>	9-12	Margaret Wong	9781533819758	2017	144.95

Authorized Agent Signature  Date 10/14/2017

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SCHEDULE A.1

SUPPLEMENTARY MATERIALS BID SHEET

WASHOE COUNTY SCHOOL DISTRICT  
 RENO, NV 89512

Contact: Maria Munoz, Instructional Materials Program Coordinator  
 Washoe County School District  
 380 Edison Way  
 Reno, NV 89502  
 mmunoz@washoeschools.net  
 FAX: 775-861-1216

CONTRACT PERIOD:  
 FROM: July 1, 2018 TO: June 30, 2025

TYPE ALL DATA

Publisher EMC Publishing, LLC  
 Subject Area Chinese 3

Series Name (if any) Zhen Bang!

Title of Corresponding Text(s) Zhen Bang! Level 3

Supplemental Materials Description	Copy-right	ISBN Number AND Publisher Catalog Number	Free Materials Ratio	School Price
Zhen Bang! Level 3 Workbook	2017	9780821988299	CHOICE: One workbook, per student edition purchased	17.95
Zhen Bang! Level 3 Character Practice Book	2017	9780821988305	CHOICE: One workbook, per student edition purchased	19.95
Zhen Bang! Level 3 eWorkbook + eCharacter Practice + eListening Activities (7 yr license)	2017	9781533819574	CHOICE: One workbook, per student edition purchased	46.95
Zhen Bang! Level 3 Annotated Teacher's Ed.	2017	9780821988282	One per teacher, upon request	90.95
Zhen Bang! Level 3 eAnnotated Teacher's Ed. + Digital Program Resources (7 yr license)	2017	9781533819604	One per teacher, upon request	616.95
Flipgrid Teacher Account (7 yr license)	2016	9780821993231		455.95
Avenue Student Account (7 yr license)	2016	9780821993224		105.95

Authorized Agent Signature  Date 10/6/17

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